

ST. CLOUD
FRIENDS OF
THE
LIBRARY

Annual Meeting

February 10, 2021

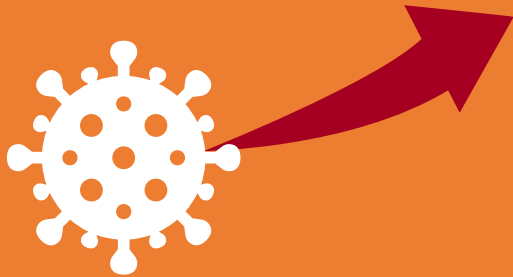
Agenda

- Call to Order
- President's Remarks
- Secretary's Report
- Treasurer's Report
- Interim Board Changes and New Board Member Elections
- GRRL Staff Reports
- Adjournment

President's Remarks: 2020 in Review

COVID-19 Pandemic

Drove unprecedented disruption locally and across the globe



Operational Impact

- Mandatory shutdowns
- Social distancing rules
- GRRL Library closed / reopened with limited services in [month]
- Friends Bookstore closed (March – December 2020)
- No Bag Sale, Newsletters, or Volunteer Appreciation Brunch

Financial Impact



- **Total Revenue down 71%:** \$16,992 vs. \$57,813 in 2019



- **Bookstore Revenue down 75%:** \$10,567 vs. \$43,698 in 2019



- **Memberships down 14%:** \$4,405

President's Remarks: Looking Ahead to 2021

1

Offer
Self-Service Book
Cart Sales

2

Resume Bookstore
Operations
When Permitted

3

Explore
Alternate
Revenue Streams

Secretary's Report

- Review 2020 annual meeting minutes
- Vote on minutes

Treasurer's Report

- **2020 Results**

- Revenue: \$16,992
- Operating & Organizational Expenses: \$5,533
- Grants: \$8,059
- Net Income: \$3,277

- **Current Assets (12/31/20)**

- Cash (General Fund): \$5,550
- Cash (Regional Grants Fund): \$12,480
- Cash (Pat's Place Fund): \$524
- Temporary Investment (Community Foundation): \$45,833

2021 Budget Income: \$19,610

	TOTAL
Income	
Bookstore Revenue	
Bookstore Sales	11,077.00
Miscellaneous Sales	36.00
Volunteer Vouchers Redeemed	514.00
Total Bookstore Revenue	11,627.00
Donations	
FOL Donations	2,259.00
Total Donations	2,259.00
FOL Memberships	5,100.00
Fundraising Revenue	
Beaver Island Brewing Co.	600.00
Total Fundraising Revenue	600.00
Interest Income	
General Account	8.00
Regional Account	16.00
Total Interest Income	24.00
Total Income	\$19,610.00

Budgeted Income if
Bookstore remains closed
for 9 months of 2021

\$19,610.00

2021 Budget Expenses: \$6,268

Expenses

Bookstore Operating Expense

Advertising/Marketing	157.00
Improvements	121.00
Meeting Food & Beverages	100.00
Office Supplies	981.00
Postage	100.00
Sales Tax	1,135.00
Volunteer Vouchers Expensed	514.00

Total Bookstore Operating Expense	3,108.00
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General Operating Expenses

Accounting Fees/Registration Fees	1,200.00
Annual Meeting/Volunteer Brunch	250.00
Computer/Printer/Software	1,000.00
Membership Renewal Drive	260.00
Miscellaneous/Office Supplies	50.00
Newsletter	400.00

Total General Operating Expenses	3,160.00
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2021 Budget Grants: \$13,027

Grants - Regional	4,892.00
GRRL Collections	1,852.00
Total Grants - Regional	6,744.00
Grants - SCPL	
Children's Services	3,331.00
Kindness Fund	68.00
SPL - Miscellaneous	2,346.00
Young Adult Services	538.00
Total Grants - SCPL	6,283.00
Organization Memberships	
ALTAFF	80.00
Downtown Council	210.00
Minnesota FOL	25.00
Total Organization Memberships	315.00
St. Cloud Public Library Breakroom/Pop Fund	500.00
Total Expenses	\$20,110.00
NET OPERATING INCOME	\$ -500.00
Other Income	
ST. Cloud Public Library Break room Pop Machine	500.00
Total Other Income	\$500.00
NET OTHER INCOME	\$500.00
NET INCOME	\$0.00

Grants
Budget will
be revised if
Bookstore
operations
resume
earlier than
anticipated

Goal:
Break even



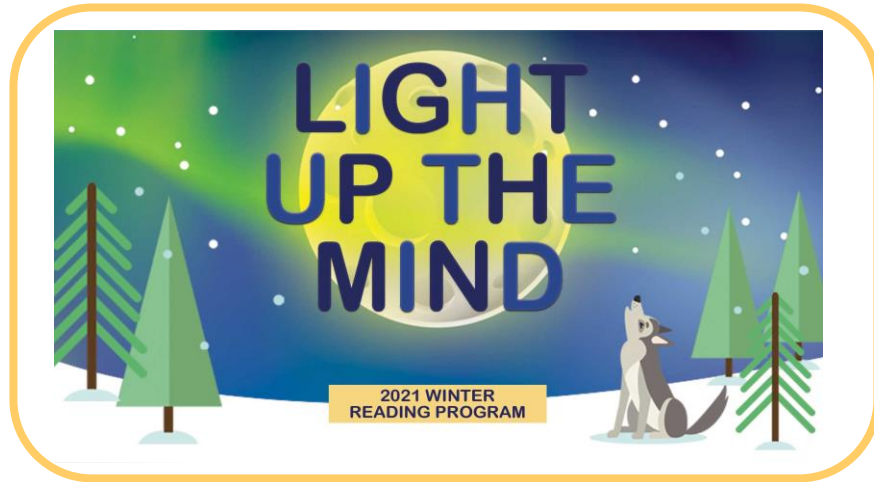
Board Election & Leadership Changes

- **Introduction and Election of Board Nominees**
 - Hassan Yussuf
- **Interim Board Leadership Changes & Confirmation of Election**
 - Lori Johnson, 2020 president resigned mid-term
 - Per the Bylaws, the current VP, Alexis Spier, assumed the role of president
 - LeAnn Orth filled the VP position through special election by the Board
 - Cynthia Vermeulen joined the board to fill the vacant board position by special election
- **Recognition of outgoing board members**
 - Sue Pogatschnik (Board Member/Past President)
 - Penny Tylutki (Treasurer)

GRRL Staff Report

- How SCFOL Funds were used in 2020
- GRRL Stats for 2020

SCFOL Funds used for: Program Supplies and Prizes



SCFOL Funds used for: Reading Program Prizes



SCFOL Funds used for: Library Staff Training and Recognition



Staff Report: GRRL update for 2020

- March 16: Library closed due to the pandemic
- Services Pivoted: Increased digital collection and eCard account access; added a region-wide hot line and on-line chat
- Mid-May: Started offering curbside services
- August: St. Cloud location was one of the first metro libraries in MN to offer 'Grab and Go' services